



REFERENCES

DRILL[®] EXECUTIVE SEARCH

Selected clients:

- Aero Vodochody
- AFSI
- Altermed
- B. Braun Medical
- Citibank
- ČSOB
- e'D System Czech
- IBM
- Ingersoll-Rand
- Komet Group
- Magna Automotive
- Medtronic
- Pivovary Staropramen
- SAP
- Schenker
- Software AG
- Solar Turbines
- Teradata
- Texas Instruments
- T-Mobile

The most interesting realized projects:

Customer (sector)	Position
Worldwide IT leader in large DWH solutions	<ul style="list-style-type: none">• Director Sales, EMEA Region• Sales Manager, Ukraine• Project Manager, Ukraine• Chief Solution Architect, Ukraine• Senior Business Development Manager Telecommunication, Russia• Senior Business Development Manager Finance, Russia• Marketing Manager, Eastern Europe• Business Development Manager, Bulgaria, Romania
Worldwide leader in production of gas compressors, turbine-powered compressor sets and generators	<ul style="list-style-type: none">• Executive, management and technical positions for the new company investment in the Czech Republic, e.g.:<ul style="list-style-type: none">- Operations Manager- Technical Manager- Human Resource Manager- Facility Manager- Business Manager- CNC Programmer (more positions)- Production Operator (more positions)- Process Engineer- Sourcing Specialist
International Bank	<ul style="list-style-type: none">• Regional Sales Manager – Corporate Market• Head of Credit Risk• Internal Auditor• Process Manager



REFERENCES

International supplier of components for automotive industry

- Executive and senior management for new manufacturing facility, Board, Board -1 levels and specialists, e.g.:
 - Financial Director
 - Manufacturing Manager
 - Production Manager
 - Quality Manager
 - Supply Chain Manager
 - Human Resource Manager
 - Process Engineer
 - Production Planner

Engineering group in advanced polymer technology

- General Manager
- Logistic Manager
- Project Leader
- Head of Accounting

International IT systems integrator

- Division Director, Project Manager
- Sales Manager (with Hungarian and English)
- Java Architect
- KAM, Balkan countries
- General Manager

International Financial Institution

- Operations Manager Banking - Ukraine
- Head of Administration

Provider of wireless telecommunication services

- Director of Security
- Manager Business Customer Care & Back Office
- Head of Property Management
- Indirect Sales Manager B2B
- RAN Drive Test Analysis engineer
- Sales Director
- Core Network Planning Manager

Important IT systems integrator

- Head of SAP Solution Division
- Division Director

International Financial Institution (non banking sector)

- Chief Information Officer – Kazakhstan

Distributor of telecommunication equipment

- Chief Financial Officer

Provider of Security and Forensic Services

- Deputy Managing Director

Producer of electronic equipment for automotive and aerospace industry

- Managing Director/Statutory Representative

Manufacturer of composite materials for aerospace industry

- International Sales Manager
- Marketing & Sales Manager
- Senior Sales Manager
- Director of Security



REFERENCES

International auditing and consulting company

- Manager Forensic Services
- International manufacturer in food processing industry
- Managing Director, Romania
- National Key Account Manager, Bulgaria
- Export Manager
- Sales Director for Baltic Countries

International logistic group

- Director of Operation

International producer of pharmaceuticals

- Senior Product Manager
- Regional Sales Manager
- Important media group
- Finance Director

International retail chain in food industry

- Managing Director

Worldwide provider of navigation software for airline industry

- National Key Project Manager – Russia
- Director Regional SSC Finance
- Field Service Engineer - Ukraine

International supplier of construction materials

- Marketing Director

International producer of biometric and RFID technologies

- CEO – United Kingdom
- Quality Manager – United Kingdom
- HR Manager – United Kingdom
- Business Development Manager, Malaysia
- Chief Sales Officer – United Kingdom

International SAP Supplier

- HR Director

International consultancy and training company

- Country Manager, Romania
- Operation Unit Manager, Russia